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I N T E R N A T I O N A L

U.S. Customs Brokers & Logistics Providers

CELEBRATING 50 YEARS!

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Santos International celebrates 50 years of excellence in customs brokerage and logistics

February 27, 2024

[Santos International](#), a McAllen, TX-based family-owned business deeply rooted in the federally licensed U.S. Customs Brokerage industries, commemorates its 50th anniversary. Since its early inception, the Santos family has been at the forefront of delivering unparalleled customer-oriented services, establishing a legacy of excellence and innovation.

For five decades, Santos International has been a stalwart partner to a great array of fresh produce companies. One notable demonstration of this leadership is in successfully advocating for the return of significant amounts of federal duties incorrectly imposed on the importation of Mexican cantaloupes and limes, showcasing the company's commitment to its clients.

Founded in 1973 by Jimmy Santos, who served as the original broker, the company later welcomed Thelma Santos as its second licensed broker. The company underwent further development with the return of Jimmy and Thelma's sons, Edward, Carlos and Mark, after they completed their college education.

With a keen sense for continuous innovation, adaptation and implementation, the sons ensured that the company not only weathered the challenges of the dynamic global trade landscape but that it thrived as the leader in the customs brokerage sector.

"Personalization, innovation and creativity are the cornerstones of our company," said Mark Santos, partner at Santos International. "When you work with us, you engage directly with the principals of the company. Our hands-on, service-focused team ensures timely release, fast problem resolution, and seamless logistical operations."

Santos International's deep understanding of customer needs and communication when dealing with Customs regulations, classifications, tariff issues, valuations and free trade agreements sets it apart, saving clients from red tape and costly penalties. The commitment to guiding clients through these complexities is evident in the expertise of its licensed customs brokers.

"We are not just customs brokers, we are partners in your success," said Jimmy Santos. "Our years of experience uniquely position us to ensure your cargo moves across borders efficiently, timely, and safely."

To celebrate this remarkable milestone, Santos International will be hosting a series of events throughout the year, expressing gratitude to clients, partners and employees who have played an integral role in the company's success.

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