



- Advertisement -

Nickey Gregory Co. touting value-added items

By

Keith Loria

September 14, 2023

[The Nickey Gregory Co.](#), situated inside the Atlanta State Farmer's Market, is a trusted and successful full-line produce distributor that provides overnight deliveries throughout the Southeast.

The Forest Park, GA-based company works with more than 500 different commodities and operate two warehouses totaling 150,000 square feet.

This month, six of its staff will be traveling to Charlotte, NC for the upcoming Southeast Produce Council's Southern Innovations show, and look forward to visiting with customers and vendors.

"We will be exhibiting once again at booth No. 513, displaying our line of value-added items from our very own Family Fresh Foods," said Andrew Scott, director of marketing and business development for the company. "We will be attending all of the SEPC events, including the tailgate party on Saturday."

Being that Nickey Gregory Co., works mostly in the Southeast, it aligns nicely with the SEPC and its geographic footprint.

"We hope to meet a few new southeastern customers and growers as we attend SEPC's events around Charlotte," Scott said, noting that historically, there are a lot of buyers and decision makers walking the floor, so it's a great opportunity.

Those attending will be creating buzz about the company's logistics services, wholesale services and value-added/processed items for the foodservice industry.

"These areas have flourished within our organization this year," Scott said. "This year, we added another bagger at our processing division, Family Fresh Foods, giving us three bagging machines for our future growth."

The entire team, including Nickey Gregory himself, will get together about a week before the SEPC show to talk targets and the agenda before heading to Charlotte, so it has a strategy set to make the most of the time there.

So far, 2023 has proven to be another solid year of growth for Nickey Gregory Co., as it has added more value-added business, more retail business and freight brokerage from the Gregory Family Express (GFE) team. The company anticipates continuing to grow in the year ahead.

That could be aided by what happens at the show and the new connections that it makes.

“We like visiting with our current customers that continue to drive our business,” Scott said. “You talk with these accounts on the phone every day, but it’s great to see them in person and talk fresh produce.”

[Keith Loria](#)

About Keith Loria | 

A graduate of the University of Miami, Keith Loria is a D.C.-based award-winning journalist who has been writing for major publications for close to 20 years on topics as diverse as real estate, food and sports. He started his career with the Associated Press and has held high editorial positions at

magazines aimed at healthcare, sports and technology. When not busy writing, he can be found enjoying time with his wife, Patricia, and two daughters, Jordan and Cassidy.

[Print](#)